



NATIONAL SKI COUNCIL FEDERATION 2004 ANNUAL MEETING

The annual meeting of the National Ski Council Federation was held in Engleberg, Switzerland on Friday & Saturday September 10 and 11, 2004. On Friday there were seminars and presentations, given individually as documentation.

Council Delegates and Alternates present at the Annual Meeting:

Council	Delegate	Second
1. Arizona Ski Council	Elaine Cobos	
2. Bay Area SnowSports	Dennis Heffley	
3. Blue Ridge Ski Council	Peter Porton	
4. Chicago Metropolitan Ski Council	Keith Fanta	Michael Poger
5. Cleveland Metro Ski Council	Jan Huffman	
6. Crescent Ski Council	Margaret Jordan	Lisa Beregi
7. Eastern Inter-Club Ski League	absent	
8. Eastern Pennsylvania Ski Council	Lydia Hill	
9. Far West Ski Association	Mike Sanford	
10. Flatland Ski Association	John Sedlak	
11. Los Angeles Council of Ski Clubs	Jacquie Nemor	Ed Knott (Saturday)
12. Metropolitan Detroit Ski Council	Brian Harrington	
13. Metropolitan Milwaukee Ski Council	Mark Harris	Dawn Petermann
14. Metropolitan New York Ski Council	Bill LeSeur	Michael Calderone
15. Minnesota Ski Council	Fred Eckhoff	
16. New Jersey Ski Council	Mark Schultz	
17. Northwest Ski Club Council	Steve Coxen	John Reinhardt
18. Ohio Valley Ski Council	Deborah Sturgill	Linda Glore-Seward
19. Orange Council of Ski Clubs	Nancy Sanford	
20. San Diego Ski Council	Judy Schultheis	
21. Sierra Ski Council	Barbara Bryant	Donn Bryant
22. Texas Ski Council	Gary Butler	
23. Western Pennsylvania Ski Council	Walt Prest	

Other Officers, committee chairs and guests present:

President	Terry Rowley
Vice President/Treasurer	Michael German
Secretary	Bonnie West
Education	James Mershon
Member Benefits	Joe Harvis
Membership Credentials	Paul Webber
NASJA	Alice Williamson
New Mexico Ski Council	Diane Stearley
National Ski Club Newsletter	Bob Wilbanks
Ski Industry Liaison	Richard Davidson



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President Terry Rowley called the business meeting of the Federation to order at 7:40 a.m. on September 11.

Bonnie West, Secretary, read the roll call. There are 23 councils in the Federation, with 21 in attendance, and one written proxy given by Texas. There are a total of 22 votes.

Terry read a statement of antitrust compliance policy, outlining guidelines for meetings. See Attachment A

President's Report – Terry Rowley, President

Terry gave a State of the Federation statement. For the complete statement, see Attachment B. All information from this meeting will be sent out by the Secretary, as well as being made available on the Federation website. Please make sure your club members have this information.

This last year brought some growing pains which resulted in the loss of a charter Council of the Federation. Future challenges and opportunities include:

- Getting councils to communicate to clubs, and clubs to communicate to their members.
- Developing and implementing a rolling five year business plan
- Working more closely with the industry and continuously working to improve recognition with them.
- IRS determination
- Better accountability / productivity of committees
- Continuing to develop and implementing our educational programs
- Utilizing our ability to influence snowsport related legislation through public affairs activities
- Communications - this continues to be one of our most difficult challenges and is something that will require a continuous effort from everyone.

Treasurer's Report – Michael German, VP/Treasurer

First Michael held a drawing for logo hats he had. He then informed that he had check request forms for anyone needing reimbursement.

Michael then presented the 2003-2004 budget and actuals for the year. The CD was not redeposited in case there were outstanding IRS expenses.

	Walt P. moved to file for audit of the treasurer's report.
MSC	Keith Fanta seconded.
Treasurer's	No further discussion.
Report	Motion carried with Arizona abstaining.

Michael then presented the proposed budget. There is \$600 for officer's expenses, based on previous years. Merchandise – currently there is no inventory. The media expenses of \$500 are for a mailing of a colored tri-fold to vendors.

Steve Coxen moved that we 0 out the media budget.

Mike Sanford seconded.



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Discussion – perhaps the media of \$500 is actually low. Steve’s reason for the motion is that we have no plans for the media expense.

MSC Fred called the question
Media Budget 13 for the motion to \$0 out the media expense.
6 - against
1 abstention
Media budget will go to 0. The media liaison will need to present a plan for media expenses.

The budget item for logo merchandise was reviewed. There is less income projected than expenses, due to inventory for gifts. Numbers for merchandise are actuals for this year, and proposed for the coming year.

For next year the allocation for the IRS 501-c should be 0.

MSC Mark Harris moved to approve the budget as amended.
Budget Steve Coxen seconded.
Motion carried – 21 votes

See Attachment C for the approved budget.

Secretary’s Report Bonnie West, Secretary

Bonnie stated the minutes of last year’s meeting had been sent out twice with no corrections being returned.

MSC Dennis moved the minutes be accepted as submitted.
Minutes Mark Harris seconded.
Motion carried with 2 abstentions

Bonnie also keeps the e-mail listings for use by all Federation members. Due to some recent spamming looking like it is coming from the all@skifederation.org, Bonnie has deleted that distribution list and will replace it with something else and will let members know. One way to possibly prevent spammers from using our organization’s e-mail is to not put the distribution list addresses in your address book. Also, when using them to e-mail, put it in the BCC space.

Terry presented the proposed bylaw change to split VP/Treasurer office into two positions.

Discussion on the proposed bylaws: Nancy Sanford has the proxy for Texas and presented views from Gary Butler of Texas. He says the VP should not be registrar. The VP office should be for grants, programs and program development.

There is a requirement for expertise in the budget / IRS issue. There should be one officer dedicated to the finances of the organization, and other officers dedicated to the planning of the organization. There should be some strategic planning.



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Barbara Byrant moved to split the office of VP/Treasurer as proposed.

Dennis Heffley seconded

MSC	17 for the motion
Split office of	4 against
VP/Treasurer	2 abstentions
	Motion carried

Since the Bylaw passed, there was some discussion on whether we can have an election now or not. It was decided to postpone elections to new business, as well as postpone wording of job duties until new business.

MSC	
Bylaw change	Mark Harris moved to accept proposed bylaw change for Article VI: Meetings
	Mark Schultz seconded
	Motion passed.

Membership Credentials – Paul Webber

Paul presented a time-line of the Federation to the group. Many members present are new and may not know the history.

- October 1995 – TX NJ, Chicago, FWSA and NBS attended the first meeting of what became the Federation.
- August 1997 – Six Councils attended the first National Summit. Councils in attendance: Chicago, Flatland, FWSA, Texas, Florida and NBS.
- August 1998 – Second Summit meeting in Aspen. Picture of the 13 original charter councils is on our web page. Formed the National Ski Council Federation.
- August 1999 – Twenty-three councils started to put together the bylaws, constitution and held the first election.
- 2001 – Eastern Inter Club Ski League – EICSL joined
- 2003 – Sierra Council joined
- September 2004 – We lost NBS and Florida this last year. New Mexico joins.

Committee continues to work with Connecticut Ski Council to justify joining NSCF. There are other councils out there, mostly smaller. Paul plans on setting up some guidelines on membership in NSCF. Guidelines were not set up as to what constitutes a council.

A question was asked of Paul if there is any discussion to bring Florida back in the NSCF? They will probably have to take a vote of their members to join back.

New Mexico Council has submitted an application and dues to join NSCF. Diane Stearley, President, stated that the Council was formed in 1999. They are a small council of 5 clubs this year, and will have only 4 next year. She is hoping that membership in NSCF will spark interest in trips, benefits. They have had a difficult time getting new membership in the clubs. Diane speaks to all the clubs every year. The Council has about 500 members total. The Council is incorporated with bylaws with State of New Mexico. They do not have a trip program, or membership dues.



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MSC Peter Porton moved to accept New Mexico Ski Council as a member of the
New Mexico Federation.
Council as Mark Harris seconded.
member 20 accepted
2 abstentions

The newest member of the National Ski Council Federation is New Mexico Ski Council.

Thanks to Richard and Daniela for the speakers at this year's meeting. Paul then went into the selection of a location for the 2005 Annual Meeting. Paul put out some RFP's for next year's meeting. We ask for everything for free. Crested Butte was only one to come back with a proposal. Cost is very prohibitive for many resorts. Dates proposed are August 25-28, 2005 or around the last weekend in August. Dinners are not included and airfare is not included. Industry will be at Breckenridge at same time as proposed dates. Since they were the only ones to respond, we will accept Crested Butte's proposal.

Paul will have a listing of people to thank for this year's meeting. He will send to Bonnie for distribution.

Media – Alice Williams.

Alice handed out information to contact her for listing of journalists in your area.

Legal—

There is no legal advisor. Terry asked if anyone has a suggestion as to who could be legal advisor. Let him know.

Webmaster –

Wayne Homens was not present. There are still some additions to web being planned.

Public Affairs –

Mike Sanford may use some of the established contacts to provide some of the help needed at the Federation level.

Membership Services – Joe Harvis

Mike Calderone has joined the membership services committee. There is still a need to get this information down to the club members. Some vendors are disappointed because they have received no hits on their benefits. Bolle sports would like to supply us with an ad to put in all club newsletters. Some vendors may be lost if there is no business. Vendors could come to the council shows.

The public can see what companies are providing benefits and a brief description without the ID and password, but to get codes, need ID and password. Please give to club members. Joe then went through some new benefits.



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1. New vendor called Nonofilm providing fog cleaner and lens cloth in a sports pack. They are \$3.99 a pack. Quantity discounts negotiated with Nanofilm.
2. East-West screen-printing does custom T-shirts and sweatshirts. 100% cotton. Supply logo. Janet Lennox or Sandy Green 800-262-5606. eastwestprinting.com. 24 piece minimum.
3. Crazy Heads supplies helmet covers. 10% discount ordered on the web. Referral code: NSCF. Crazyheads.com is website.
4. Pro Sports – Bolle helmets giving us full product line, including Serengeti eyeglasses, luggage, - Will provide samples in all colors and sizes. Prosunglass.com
5. Hertz – some of you have still not given Joe the numbers in their councils. Card is good, does not need to be renewed.
6. Leedom has pulled their offer.
7. Cellular Abroad phone works fine.

Evaluation Form

Mike German asked that everyone complete an evaluation form and return to him. He will consolidate information from the evaluation form and make it available to everyone.

NEW BUSINESS

MSC Mark Harris moved that Mike German retain position of VP and that we elect a treasurer for a period of one year to coincide with elections of the other officers.
Mike Keith Fanta seconded.
German as
VP 19 approved
3 opposed
Motion passes.

Nominations are now open for the position of Treasurer.

Barbara Bryant moved to nominate Dawn Petermann.

Dennis Heffley seconded.

Debbie nominated Fred Eckhoff.

Mike Sanford nominated Judy Schultheis.

MSC Moved by Joe and seconded by Mark Schultz that nominations close. Each candidate
Close then gave their qualifications and why they wanted to be treasurer.
nominations A vote by secret ballot was taken. The newly elected treasurer is Dawn Petermann.
for Treasurer

A discussion of the bylaws and revisions was then taken. This discussion included the following: that bylaws should not contain job descriptions. Policy and procedures should be written for job descriptions. A committee of Bonnie West, Mark Harris, and Bill LeSeur was formed to help rewrite bylaws.



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The Media liaison should send out her plan for budget and we can do an on-line vote. Alice would add vendors to her mailing list if they were sent to her. It was also requested that Alice write a press release on this year's meeting to put on the web that we can download.

MSC Mark Harris moved to adjourn the meeting.
Adjourn Keith Fanta seconded.
meeting Meeting adjourned at 11:25 a.m.

Respectfully submitted,
Bonnie West, Secretary
2003-2005